

How to frame probing Questions?

Std.10th Bridge Course Activity No.35 How to frame probing Question?

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Activity 17:
Probing questions to find additional information
: answers to one's query.



Instructions for teachers and parents /facilitators:

- ☐ Facilitate the learners to prepare a conversation about convincing the customer to buy the product.
- ☐ Give them 30 minutes to prepare it.
- ☐ Provide them 15 minutes to present the conversation.

Instructions for students:

- ☐ Collect some waste wrappers.
- ☐ Read the written material on them carefully.
- ☐ Find out the important details for the conversation.
- ☐ Prepare a conversation about convincing the customer to buy the product.

Learning Activity:

A conversation between you and the customer

You: Good morning sir. May I have your one minute, please?

Customer: yes, please.

You: sir, the whole world is facing the problem of COVID- 19 and wearing a mask is become new normal. It became an integral part now. What do you think?

Customer: yes, you are right but what do you want to suggest?

You: our company R-care produce good and reasonable face mask.

Customer: No I don't want it. These masks are rough and unhygienic.

You: Sir, our masks are soft and light weighted and give maximum comfort. it has high bacterial filtration efficiency, you can easily breathe through it and it is antimicrobial and splash resistant.

Customer: what is the cost?

You: It's very affordable. Only Rs.500 For 100 pieces.

Customer: give me one packet.

You: Thank you!

Solved Activity/ Demo:

Minimum Price !!!	Maximum value!!!
Hot and spicy Zataka wada pav only in 20 Rs.	
Come and Fill your stomach without emptying your pocket at	
Kasturachand Park,Nagpur	

Practice:

With the help of this conversation and collected wrappers, prepare an advertisement for your product. See the above advertisement for a better understanding.

Extension Activity/ Parallel Activity/ Reinforcement:

find the different types of advertisements and their vocabulary.

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